

Facilitation of SMEs'
access to COSME
and HORIZON-2020:
MoEDT experience



MINISTRY
OF ECONOMIC DEVELOPMENT
AND TRADE OF UKRAINE

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- 2 Ukraine: COSME
- 3 The strategy of SME Development until 2020
- 4 Facilitation of access to COSME and HORIZON-2020
 - COSME
 - EEN
 - HORIZON-2020

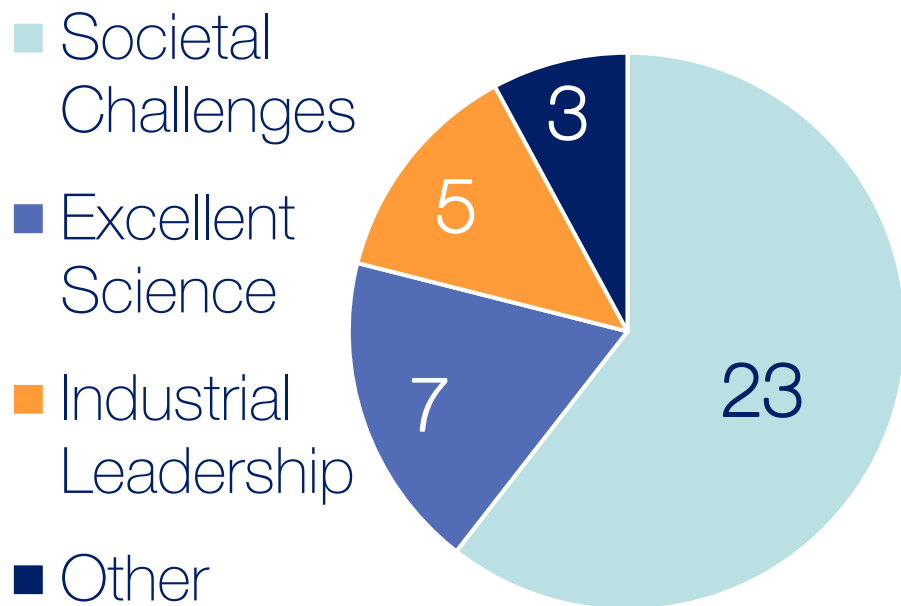
1 Ukraine: HORIZON-2020

1 Ukraine: HORIZON – current projects

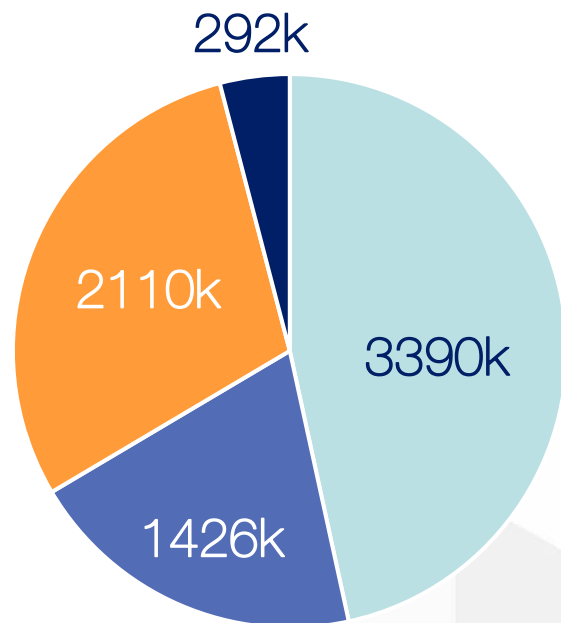
	Number	Funding, EUR
Projects with participants from Ukraine	38	7.2m
Projects with coordinator from Ukraine	4	1.7m
• SME Instrument, Phase 1	1	50k
• SME Instrument, Phase 2	1	1.2m

1 Ukraine: HORIZON – current funding

Number of projects with Ukrainian coordinators or participants

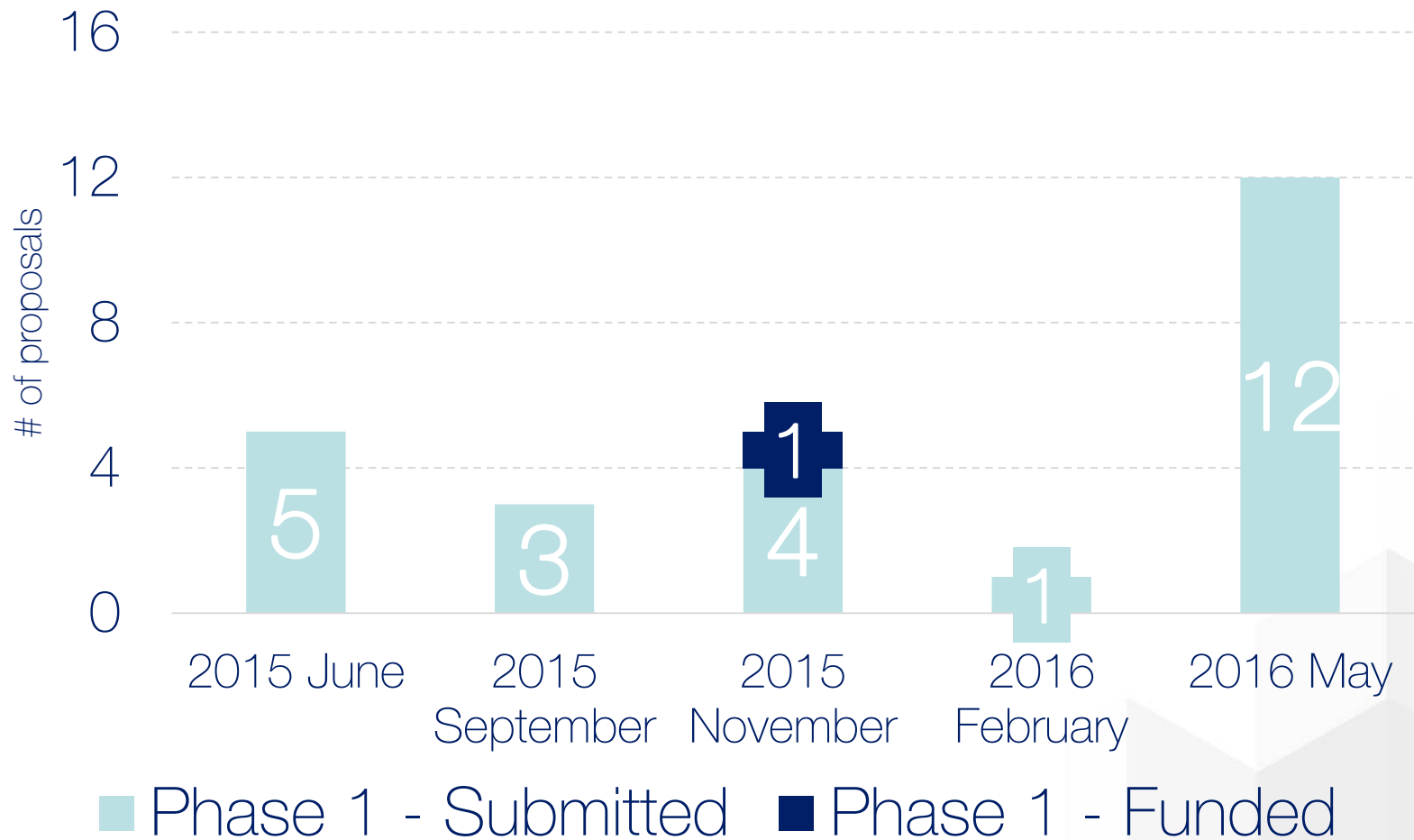


EU funding for Ukrainian participants, EUR



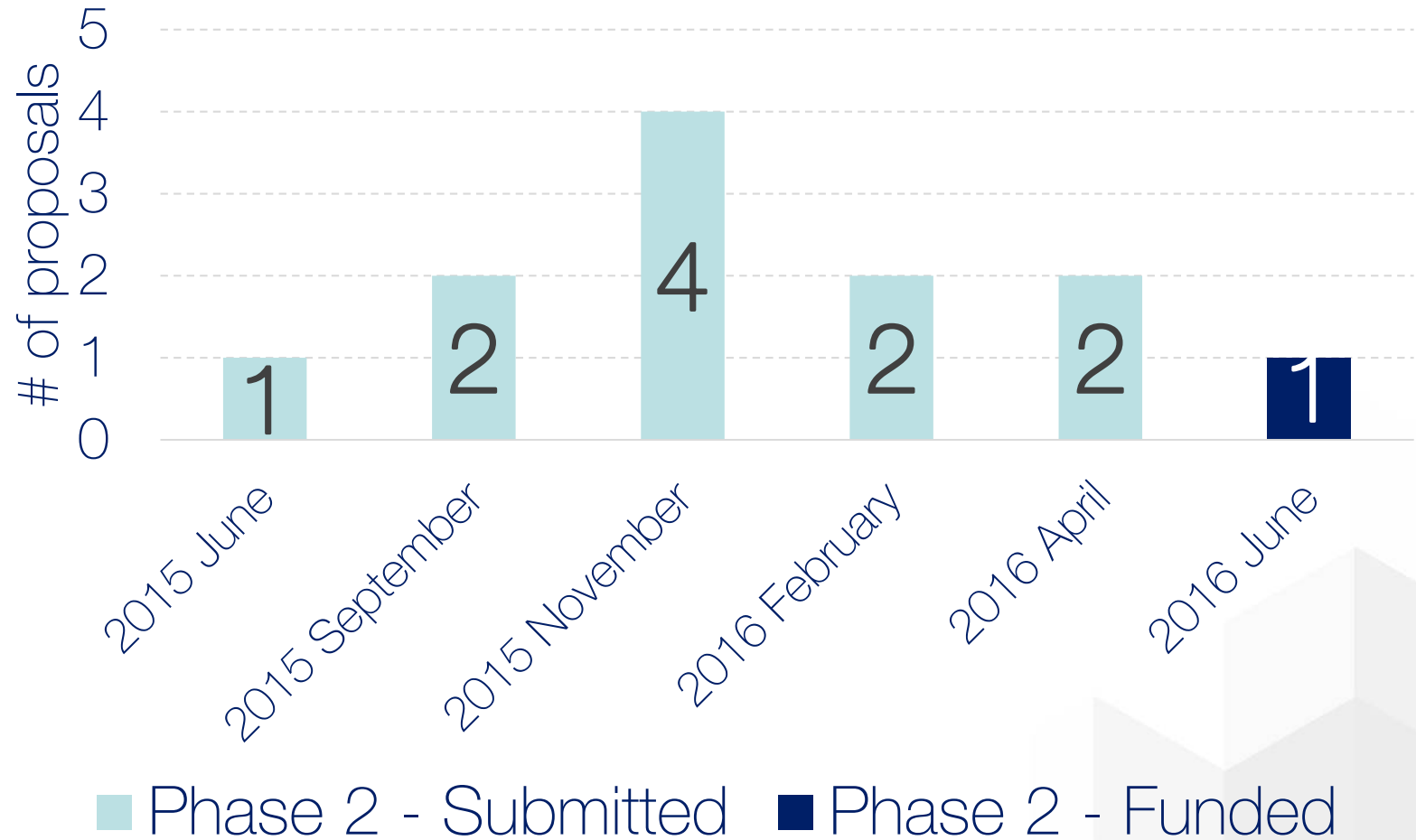
1 Ukraine: HORIZON – SME Instrument Phase 1

Interest in SME Instrument-1 increases dramatically



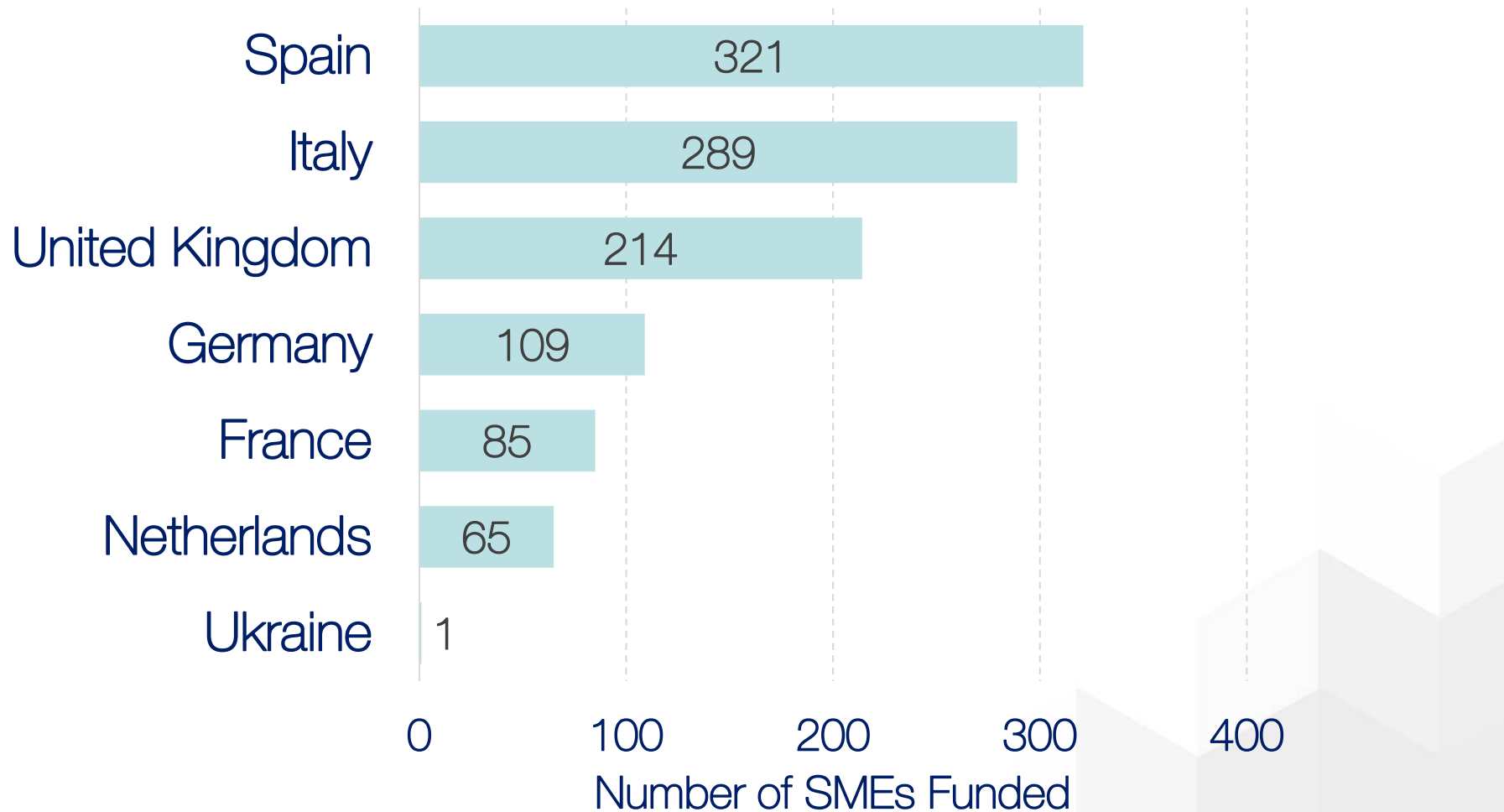
1 Ukraine: HORIZON – SME Instrument Phase 2

SMEs become less interested in SME Instrument-2



1 Ukraine: HORIZON – Phase 2 Country Comparison

Ukrainian SMEs extremely underutilize HORIZON opportunity



1 Ukraine: HORIZON – InnovFin



European Investment Fund - SME Guarantee Instrument in Ukraine supporting innovations

13
September
Launch

50m
EUR
signed

Guarantee
fee: 0,5%

1 Ukraine: HORIZON – National Contact Points

Ukraine has a broad network of National Contact Points (NCPs)

41

National

5

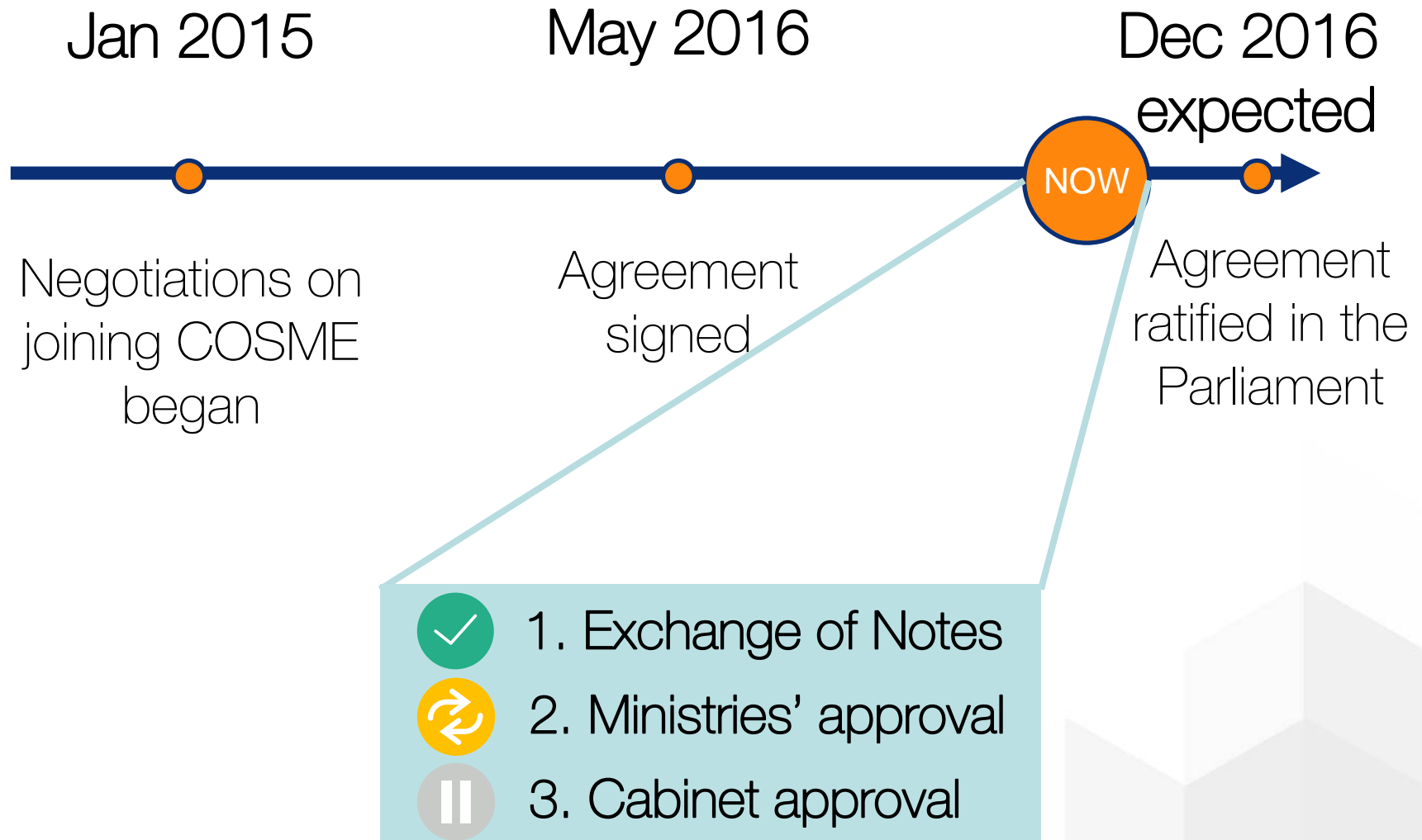
Regional

3 SME-oriented NCPs
established in Sept 2016

- Ministry of Economic Development and Trade of Ukraine
- Institute for Market Problems and Economic Research
- Kirovohrad National Technical University

2 Ukraine: COSME

2 Ukraine: COSME – current status



2 Ukraine: COSME – Enterprise Europe Network

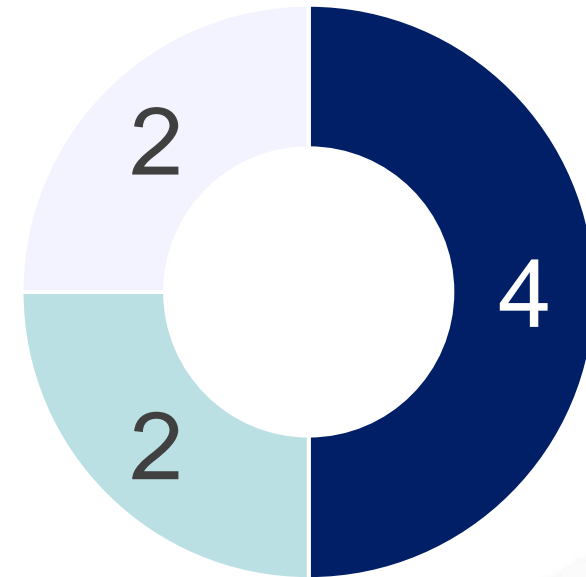
1 Consortia

8 Organisations

17 Partnership Agreements

Triple Helix Approach

Government



BSOs

Science

3

The strategy of SME Development until 2020

3 The strategy of SME Development until 2020

The Strategy of Small and Medium-Sized Entrepreneurship Development Until 2020

Under elaboration with the support of EU FORBIZ project
Cabinet deadline for submission: Dec 2016

Priorities

1

Better
Regulation

2

Infrastructure
development

Business Support
Centres to be one of
CORE elements

3

SME Support
programmes

4

Facilitation of access to
COSME and HORIZON-2020

4 Facilitation of access to COSME & HORIZON – 1

Step	Services to entrepreneurs	
1	Basic Information Provision	Basics information about COSME & HORIZON programmes: Areas, goals, structure, instruments
2	Preliminary consultancy	General info on preparation and submitting of proposals
3	Screening for Calls and Tenders	Entrepreneurs screening on appropriate calls and tenders, providing more specific info
4	Partner Search	Searching for possible partners

4 Facilitation of access to COSME & HORIZON – 2

Step

Services to entrepreneurs

5

Connection
with NCPs
network

1. Linkage with respective NCP
2. Experience transfer

6

Providing the
list of
possible
consultants

1. Open
2. Transparent
3. Rating-based:
 - # of submitted proposals
 - # of above-threshold proposals
 - # of funded proposals

4 Facilitation of access to EEN – 1

Step

Services to entrepreneurs

1

EEN Support package

1. Business development

- EEN registration
- Profiles creation
- Screening for appropriate proposals
- Opportunity queues creation

2. Innovations support

- Screening for potential technologies
- Linkage to KAM (Key Account Management) programme
- Linkage to EIMC (Enhancing the Innovation Management Capacity)

4 Facilitation of access to EEN – 2

Step

Services to entrepreneurs

2

Forming new
EEN
Consortia

Forming new EEN Consortia

- Regions-based
- Broad experience with EEN
- Enhanced interaction with business

Thank you for
your attention!



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